





Vision: A green, sustainable, inclusive and a high value tourism destination

17th August 2022

NOTICE INVITING EXPRESSION OF INTEREST (EoI)

A business opportunity

Tourism is undergoing a major transformation with a renewed focus on sustainability and with a vision to live up to the "High value, Low volume" tourism policy. Under this transformation process, there is an upward revision of Sustainable Development Fees (SDF) and entry fees to spiritual and sacred sites. This needs to be commensurate with high-end infrastructures and services to protect and promote exclusivity and continue to provide a positive visitor experience.

Among others, there is a need to construct restrooms (toilets) along the highways, public places, and popular tourist sites to provide decent services for all travelers including tourists, and to discourage open defecation. Tourism Council of Bhutan (TCB) has constructed over eighty such restrooms over the years, however, providing quality and clean restrooms continues to remain a major challenge despite having tried various management modalities such as service contracts, management contracts, and lease contracts.

In this regard, we would like to outsource the operation and management of restrooms to the individual/group/companies/CSOs, etc. on a business model. With this model, it is hoped that these restrooms are kept clean and operational 24 X 7, and at the same time, it becomes a good business opportunity to the operator. To start with and preparation for the tourism reopening, we would like to pilot the management of the restrooms along the Phajoding and Taktshang trails, with a possible extension to other sites in due course of time on a potential basis.

In view of the above, we would like to invite sealed Expression of Interest (EoI) from all the interested applicants for the operations and management of two restrooms each at Phajoding and Taktshang trails. The EoI shall be submitted to this office latest by August 26, 2022, on or before 11:00 am.

The detailed EoI document can be downloaded from the TCB website <u>www.tourism.gov.bt</u>. under the announcement tab. For further information, kindly contact Mr. Dorji Wangdi @ 323251(Ext. 248)/17700780 or Mr. Pema Samdrup @ 17671348 during office hours.

(Dorji Dhradhul) Director General